

Dear Hiring Manager,

I am Marc J. Greenberg, a seasoned technologist with a career in building production-quality software and leading complex transformations. I thrive in roles that require both strategic leadership and hands-on execution, whether guiding modernization efforts or contributing within small, focused teams.

With experience across nearly every role in the software industry, I specialize in **modernizing systems, driving scalability, and mentoring teams**. As a **mature sales engineer**, I excel at aligning technology with business needs, building strong channel partnerships, and driving innovation.

I believe every technologist should code daily—whether in language, script, or visuals. This philosophy keeps me close to the work and ensures practical, high-impact solutions. I seek an organization that values craftsmanship, scalability, and a positive culture.

I'd love to explore how my skills in **modernization, governance, and scalable architectures** can help your organization grow.

Thank you for your time and consideration.

Kind regards,

Marc J. Greenberg  
516-313-4826

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